

EDC 2027-2030 Pro-Forma  
9/29/2026

|                               | 2026<br>PROJECTED<br>ACTUAL | 2026<br>APPROVED<br>BUDGET | 2027 3rd<br>PROPOSED<br>BUDGET | 2028<br>PROPOSED<br>BUDGET | 2029<br>PROPOSED<br>BUDGET | 2030<br>PROPOSED<br>BUDGET |                             |
|-------------------------------|-----------------------------|----------------------------|--------------------------------|----------------------------|----------------------------|----------------------------|-----------------------------|
| Ordinary Income/Expense       |                             |                            |                                |                            |                            |                            |                             |
| Income                        |                             |                            |                                |                            |                            |                            |                             |
| Total Contract Services       | 542,501                     | 542,501                    | 576,001                        | 637,571.03                 | 656,698.16                 | 676,399.11                 | 3% increase y/y             |
| EDC Events                    | 10,091                      | 14,850                     | 15,000                         | 15,450.00                  | 15,913.50                  | 16,390.91                  | 3% increase y/y             |
| Total Grant                   | 92,800                      | 50,000                     | 124,000                        | 127,720.00                 | 131,551.60                 | 135,498.15                 | 3% increase y/y             |
| Member Contribution           | 96,768                      | 115,000                    | 100,000                        | 103,000.00                 | 106,090.00                 | 109,272.70                 | 3% increase y/y             |
| Non-Operating Income          | 10,127                      | 4,800                      | 5,000                          | 5,150.00                   | 5,304.50                   | 5,463.64                   | 3% increase y/y             |
| Total Income                  | 752,286                     | 727,151                    | 820,001                        | 888,891.03                 | 915,557.76                 | 943,024.49                 |                             |
| Gross Profit                  | 752,286                     | 727,151                    | 820,001                        | 888,891.03                 | 915,557.76                 | 943,024.49                 |                             |
| Expense                       |                             |                            |                                |                            |                            |                            |                             |
| Amortization & Depreciation   | 1,143                       | 2,643                      | 1,000                          | 1,000.00                   | 1,000.00                   | 1,000.00                   | no change                   |
| Total BOARD & ORG DEVELOPMENT | 49,136                      | 51,399                     | 59,360                         | 61,140.80                  | 62,975.02                  | 64,864.27                  | 3% increase y/y             |
| Total PERSONNEL               | 508,468                     | 516,268                    | 571,171                        | 596,128.78                 | 623,382.84                 | 652,860.06                 | 3% increase to salaries and |
| Total PROGRAM EXPENSES        | 131,976                     | 90,579                     | 129,807                        | 129,386.98                 | 129,386.98                 | 129,386.98                 | no change                   |
| Bank/CC/Service Fees          | 1,664                       | 1,300                      | 2,000                          | 2,000.00                   | 2,000.00                   | 2,000.00                   | no change                   |
| Total TOTAL OVERHEAD          | 96,311                      | 96,218                     | 99,163                         | 102,137.67                 | 105,201.80                 | 108,357.86                 | 3% increase y/y             |
| Travel Reimburse              | 500                         | -                          | 500                            | 500.00                     | 600.00                     | 700.00                     |                             |
| Total Expense                 | 789,199                     | 758,407                    | 863,001                        | 892,294.23                 | 924,546.65                 | 959,169.17                 |                             |
| Net Ordinary Income           | (36,913)                    | (31,256)                   | (43,000)                       | (3,403.20)                 | (8,988.89)                 | (16,144.68)                |                             |
| Net Income                    | (36,913)                    | (31,256)                   | (43,000)                       | (3,403.20)                 | (8,988.89)                 | (16,144.68)                |                             |